GREETINGS FROM THE CHAIR

As a community volunteer, I always am impressed by the many businesses and individuals supporting the work of nonprofits in our community. In recent years, our collective commitment to our community has produced more collaborative efforts tackling larger challenges to achieve better results and maximize resources. We are better as philanthropists and as a community when we work together.

Working together is a hallmark of the Albuquerque Community Foundation. The Foundation partners with ninety other nonprofits through Philanthropy Central. We manage the endowments of these organizations and work with them to identify ways we can create stronger communities together.

This newsletter reminds us of our community’s generosity. This year as in every year, the Foundation received hundreds of contributions to the Foundation’s various funds. We work with individuals who want to establish a meaningful way to build a stronger community today and tomorrow and know the best way to do that is through the creation of a family endowed fund.

During the holiday season, our donors establish and add to Funds, make grants to nonprofit organizations, and ask our staff for guidance in directing gifts to those in need. We welcome the role we play in assisting donors in their desire to make an impact through their charitable donations, and we invite all who are interested in learning more about how the Foundation can offer assistance to contact our staff or any member of the Board of Trustees.

Thank you for letting us be your partner in your charitable giving. Happy Holidays!

Diane Harrison Ogawa
Chair

FROM THE PRESIDENT & CEO

Philanthropy Connects Us—to Causes and to One Another

Consider the impact that philanthropic work plays in our society—the billions of dollars donated every year by millions of people in every amount, the programs and services established to benefit the less fortunate, the lives changed. Through philanthropy, we connect individuals to causes and to each other. We foster civic participation and improve the quality of life for all.

Here in Albuquerque, our citizens generously provide support for individuals and organizations helping those in need. The Foundation’s role is to work with charitable individuals and businesses to grow a community endowment allowing us to meet the critical needs of our community through the distribution of grants and scholarships. You’re about to read many great examples in this newsletter of how we are achieving that.

No matter how you define philanthropy, the end result is good. As we celebrate the season of giving, let us all give thanks for the individuals, businesses and nonprofit organizations that are working together to make our community a better place to live. Let’s work together to inspire more people to consider the many ways in which they can give back to make a real difference in the lives of others.

Thank you for your support in 2012.

Randy Royster
President & CEO

Still looking to make a 2012 Charitable Gift?
Please check our website, albuquerquefoundation.org/communityimpact for a list of the organizations we were unable to fund or only partially fund this year. There are lots of worthy organizations and programs that might interest you.
A New Day for a Grand Champion

After a year-long restoration, we moved into our glorious new headquarters in May. Located on the corner of 7th & Tijeras, the 100-year-old Champion Grocery and Meat Market building is now the home of the Albuquerque Community Foundation. The building has several highlights that are certainly worth a visit. These highlights include a photographic history of early philanthropy in Albuquerque entitled “Giving & Growing,” a 30-year historical perspective of the Foundation, and a Family Philanthropy Parlor furnished with antiques donated by the Marianetti family (who also donated the building) and historical photos of the Champion.

The grand opening and ribbon-cutting ceremony were a grand success, with attendees including donors, nonprofit partners, friends, new neighbors and representatives from the Mayor’s office, the Albuquerque Chamber of Commerce, and the Hispanic Chamber of Commerce.

The restoration of the Champion Building was accomplished because generous individuals and businesses sponsored offices, public spaces, equipment, and even the restrooms. (By the way, there are still a few naming opportunities left.) The final phase of the fundraising effort is to “Raise the Roof” – that is, raise the $100,000 roof replacement cost. This project makes it possible for nearly anyone to be a permanent part of this historic remodel. The roof’s ceramic brick tiles are each selling for $1,000, which can be donated in two parts: one half before the end of 2012, and the remaining half in 2013. Each tile can be customized in your choice of several designs. Ultimately, the tiles will be installed on a beautiful sunny wall in our downstairs elevator lobby. Please find a donation form later in this newsletter or call our office at 505.883.6240 for more details.
**Future Fund**

Our young donor group, the Future Fund, has enjoyed one of its best years ever! Growing its membership, awarding grants, volunteering for Concours du Soleil, and other distinctive social activities have been the highlights of an impressive 2012. This year, the group chose three nonprofits to receive grant awards: Adoption Exchange, Children’s Grief Center, and the Rio Grande Food Project. In addition, members contributed over and above their annual membership donation to sponsor the stairwell in the Champion. Membership is always open to those mid-40 and under. (If you’re older than that, don’t worry – we have a place for you, too.) Contact Lissa Blaschke, lissa@albuquerquefoundation.org, or visit our website for more information.

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**Better Than a Sweater**

Great for everyone on your personal and professional gift list! The holidays are once again nearly upon us. We have a great suggestion for gifts that are easy, affordable yet generous, don’t have to be gift-wrapped, and won’t wind up in a stack of unused, unappreciated gifts. Holiday Charitable Gift Cards are available in $25, $50, and $100 increments. Your recipient simply sends it to any 501(c)3 charitable nonprofit organization. That organization calls us and we send them a check. YOU get the tax deduction, your gift recipient gets the recognition, and everyone feels good.

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**Downtown Art Walk**

In 1978, the City of Albuquerque established one of the first Public Art Programs in the nation. Works appear city-wide, and there are fifteen remarkable works in close proximity that you can see any time on a walking tour of downtown. Two of these works were funded through a grant from The FUNd, an endowment held by the Foundation. For more information on the art walk, visit cabq.gov/publicart.
Many individuals and businesses contribute to our operations. These gifts allow the Foundation to strengthen services for donors and nonprofit organizations in our community that improve the quality of life in the greater Albuquerque area – today, tomorrow, and forever.

**Community Builder ($2,500 +)**
Carl and Linda Alongi
Karen and Chris Bard*
Julia B. Bowdich**
Ingrid and Mark Gorham**
Dr. Joseph A. Gorvetzian and Nancy A. Croker
Ted and Margaret Jorgensen
Jim and Ellen King**
E. Larry Lujan*
Beverly and Lennard McMillan
Kim and Steve Nunley*
Mr. and Mrs. Jerrald J. Roehl
Elaine and Ron Solimon*
Chet and Diana Stewart

**Benefactor ($1,000 - $2,499)**
John and Kim Ackerman*
Perry and Beverly Bendersken*
Mario Chavez
Mr. and Mrs. J.D. Geist
Paul Gibson
Irwin and Debbie Harms**
Betsy and Bob Murphy**
Ms. Leslie E. Neal**
Ron and Adrienne Rivera*
Jim and Peggy Sanchez Mills
Walter and Mimi Stern*
Kenneth A. and Elizabeth A. Szalay
Jennifer and David Thomas**
E.H. and Helen Uhlenhuth**
Michael Walker and Gari Fails**
Mr. and Mrs. David E. Weymouth**
Vickie Wilcox and Jeffrey Myers*

**Partner ($500 - $999)**
Anonymous (2)
Rudolfo Anaya**
C. David Bedford**
Mr. and Mrs. Stan Betzer
Thomas F. and Francesca M. Blueher**
Loral Butler
Dr. and Mrs. Lance Chilton**
Dean and Billie Jo Crouse**
Mr. and Mrs. Robert Duff Custer**
John and Judie Dwyer*
Gary L. and Terri A. Giron-Gordon**
Estelle Rosenblum Grevey**
Maria Griego-Raby and Randy Royster**
Dr. and Mrs. James R. Hutchison**
Tom and Greta Keleher**
Lisa and Frank McCulloch**
Martin and Ruth Mondlick**
Richard and Kathryn Reese**
George and Sheila Richmond*
Jeff and Peggy Roberts*
Dr. and Mrs. Stanley N. Stark**
Jean Ann and Duffy Swan**
Jim and Maxine Templeton*
Corinne Thevenet**
Kyla and Roger Thompson
Carol Tucker Trelease**
Karla Wilkinson*

**Friend (Up to $499)**
Barbara and Rex Allender**
Lori and Emil Ashe*
Philip D. Askazen
Carrie Benvenuti
David W. Bernard
Bob and Sheila Bickes**
Ann and Jim Bier**
Debbie and Pat Bryan**
Douglas Clark and Michelle Mock Clark*
Teresa Coin
Mr. and Mrs. Michael Gordon
Corina Guzman
Bret Hamilton
Charles Hennings
David Hernandez
David and Stephanie Kauffman**
Mr. and Mrs. Stephen F. Klein*
Sarah Kotchian and Robert Nellums**
Flordeliza Lafferty
Julian Murrieta Lewis
Leigh A. Maddox
April M. Padilla

**Corporate Partners in Philanthropy are listed on the back cover of this newsletter.**
Calla Ann Pepmueller
Rebecca Perez
Lynn Perls and Brenda A. Broussard
Don and Vicki Power
Steve and Elinor Reiners
Deborah Rupp Concalves
Mr. and Mrs. Leonard R. Sanchez
Mr. and Mrs. Paul Shank
Mr. and Mrs. Edward W. Stone Jr.
Francis Thomas
Ray and Maureen Trujillo**
Mr. and Mrs. Charles I. Wellborn**
Emmanuel Zupko

**10 consecutive years  *5 consecutive years**

The following funds were established by donors wishing to support the Foundation’s operations in perpetuity:
Anonymous
Bank of America Fund
Laura Hueter Bass Fund for Administrative Excellence
Bradbury Stamm Fund
Laura and Zack Clem, Jr. Fund
Moise Family Fund
Mrs. Clinton P. Anderson Fund
Frank Gorham, Jr. Fund
Albuquerque Community Foundation Fund
Nancy Anderson Roberts Fund
Peltier, Gustafson & Miller PA Fund
Robert and Ann Clark Fund
Ray and Barbara Zimmer Fund
Theodore R. Brown Fund
Wells Fargo Bank Fund

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**2012 Silver Horizons Hall of Fame Honorees**
Congratulations to several Community Foundation Friends
Art Gardenswartz  Jane & Doug Swift
Great Grants

Through Donor-Advised Funds, the Sandia Foundation, and our Competitive Grant Program, the Foundation makes hundreds of meaningful grants each year. Here are a few.

Central New Mexico Community College (CNM)

A grant from the Sandia Foundation in 2011 (administered by the Albuquerque Community Foundation) supported CNM’s Milestone Fund, a performance-based scholarship that helps students maintain full-time enrollment in college, rewards students for academic progress, and encourages term-to-term retention. The Milestone Fund helps students fill the gap between living expenses and scholarships for tuition and books. Awards of $300 to $500 per term are given. The Milestone Fund was designed in conjunction with CNM Connect to help students overcome circumstances that often force them to drop out of school, such as financial difficulties, childcare issues, or other work/life circumstances. The Milestone Fund represents a new resource that provides an additional support for determined non-traditional students to help them succeed in higher education. This grant provided scholarships to 20 students.

Music Grants

Fortunately it does not happen very often, but periodically, a nonprofit organization is forced to close its doors. That was the case recently with the New Mexico Symphony Orchestra (NMSO). At the time, the Foundation held several funds for the benefit of the NMSO. When this situation occurs, our Trustees (by U.S. Treasury Regulation) have “variance power” to modify the use of such endowment funds. After careful consideration including meetings with endowment donors and representatives from the classical music community, it was decided to support classical music through a separate competitive grant program awarding operating grants to organizations whose mission and activities are similar to the NMSO. Grants support those organizations hiring professional New Mexico musicians to provide classical music education and performances in the Albuquerque metro area. The Foundation's Board of Trustee Program Committee reviewed grant proposals and selected the following groups to receive funding this year:

New Mexico Philharmonic was awarded $60,000 to help fund its classical and pops concert series as well as neighborhood concert programming and music education for Albuquerque youth. The Philharmonic is striving to broaden their outreach throughout the community in classical music performance.

Albuquerque Youth Symphony provides advanced music education opportunities for students beginning in 3rd grade up to high school students. They began offering instruction in 1955 and since that time has evolved into seven ensembles including a Reading Orchestra, chamber music, music theory and other musical offerings to Albuquerque youth. The Youth Symphony received a grant of $31,000 to help with their instructional and program.

Figueroa Music and Arts Project is dedicated to breaking the mold of traditional music by collaborating with an array of different arts. The Project will use their $20,000 grant award to fund more exciting and innovative projects, including their large annual concert, Fractals and the Figueroa Project.

Opera Southwest’s mission is to be a leader of arts education in the community of Albuquerque through the production of quality, professional, enjoyable and accessible opera. They have also recruited former members of NMSO for all performances including the presence of an orchestra. Opera Southwest was awarded a grant of $15,000 to help fund their performances as well as sustain their broad educational programs.

Ensemble Music New Mexico strives to provide uncommon opportunities for local musicians and composers in New Mexico through large-scale and intimate music events. The EMNM was awarded a $10,000 grant to help fund their 2012-2013 season of 65 performances which includes two large scale concerts.

The New Mexico Symphonic Chorus provides and promotes choral music to the Albuquerque Community. After 38 years of dependence on the NMSO, the Chorus became independent after the NMSO dissolved. The Symphonic Chorus was awarded an $8,000 grant to allow them to hire orchestral musicians for their 2012-2013 season as well as promote choral music in the community.

2013 Competitive Grant Program

The Foundation’s Program Committee, consisting of Trustees and staff, has completed an update of the competitive grant program. Details will be posted on the Foundation's website in the “For Nonprofits” tab in January 2013.
Concours du Soleil

Our 7th successful year of the most unique fundraising event, Concours du Soleil, earned $115,000 for the benefit of the community. “Motorcars & Motown—the Magic of the Motor City” featured Detroit’s finest automobiles, along with cars in the Classics, Italians, and Contemporary categories—all the hottest of hot! Grants were awarded this year to: the Albuquerque Community Foundation to sponsor a Directors Office in the Champion Building; El Ranchitos de Los Niños; the UNM Foundation for the Law School; the UNM School of Engineering for the Lobo Motor Sports program (pictured here); and the Foundation’s Future Fund, whose members helped to organize and staff this year’s 3-day Concours du Soleil. Details are already in the works for the 2013 event that will include a road rally, gala, and public show. If you have an interest in participating in any way, contact Kelli Cooper, kelli@albuquerquefoundation.org.

The following sponsors are the “keys” to our success

US NM Federal Credit Union • Beauchamp Jewelers 
Mercedes Benz of ABQ
NAI Maestas & Ward • Roehl Law Firm • Yearout Mechanical 
HB Construction • Frank’s Supply
Melloy Jaguar Lotus/ Dodge • GeoLex, Inc.
DePonte Investments, Inc. • Sandia BMW
Sun Vista General Contractors • Unser Racing Museum
Starline Printing • Albuquerque the Magazine • Albuquerque Journal 
New Mexico Business Weekly
Clear Channel Outdoor • Southern Wine & Spirits

Philanthropy Central—Nonprofit Endowment Partnership

We’re pleased to partner with local nonprofit organizations that have a permanent endowment fund at the Albuquerque Community Foundation. Benefits of the program include:

• Prudent Investment Management the Foundation has a detailed investment policy to produce long-term growth of the funds administered with an expert Investment Committee monitoring the fund performance. Economies of scale result in opportunities for more favorable returns and more reasonable management fees.

• Stability and Responsibility A fund with the Foundation shows donors that the endowing organization is serious about long-term financial security.

• Administrative Support related to organizations’ endowment funds including performance reports

• Major and Planned Gift Expertise to help facilitate complex gifts

• Marketing Support in the Foundation’s annual report, newsletters and website increasing exposure to donors and the community at large.

The Foundation considers effective management of organization endowments an important contribution to the strength of our community’s nonprofit institutions.

2012 New Organizational Funds

Albuquerque Chapter of The Military Officers Association of America
Carrie Tingley Hospital Foundation Endowment Fund
Manzano Day School Wings 5
Metropolitan Homelessness Project
NDI New Mexico Fund

Rex Ward 611 Lineman Apprentice Scholarship at SW Line Constructors
United Way M.J. Hicks Fund for Self-Sufficiency for Women
United Way 10th Anniversary Women in Philanthropy Council Endowment
Collaborative Funds Make Sense

The Foundation manages several “Collaborative Funds” which is a group of individuals contributing to a single fund focused on a shared cause. Typically, grants are recommended by a representative advisory committee. One example of a Collaborative Fund is the Corrales Future Fund (CFF) which was established to build an endowment to help the Village with capital projects. Recently, the local fire department’s 15 year old rescue vehicle was having serious reliability problems. CFF went to the Village Council and committed to raise funds if the Council would put money in the budget to support replacing the old vehicle. The combined funds would be used to match a state grant.

As of today, the group has surpassed their goal raising $35,000 through 192 donations from 350 citizens and one corporate citizen. The Council has added to the budget to support the effort and the county has committed additional funds. All of this has created a lot of visibility for the CFF attracting new donors interested in the welfare of the Village.

Collaborative Funds


Welcome, Andy!

Andy Williams,
Our new Communications Associate and Concours du Soleil manager is Andy Williams. Prior to joining the Foundation, Andy was head of Business Development and Creative Design for W Marketing LLC. Andy played college and professional baseball and continues his love for the sport today as the head baseball coach for the Albuquerque Academy. Andy has a beautiful wife, Justine and a 6-month-old baby, Cooper.

2012 Board of Trustees

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The Foundation is honored to partner with businesses that recognize the importance of generosity in their community. Our Corporate Partners in Philanthropy members not only provide jobs, thereby ensuring economic stability in our community, but also offer financial and volunteer support to the many nonprofit organizations offering programs aimed at enriching the lives of the underserved.

**Corporate Partners in Philanthropy**

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**Corporate Champion - $15,000+**

- PNM

**Community Builder - $10,000**

- REDW
- BANCORPWEST
- STARLINE PRINTING

**Corporate Ambassador - $5,000**

- Bank of Albuquerque
- Bradbury Stamm
- WELLS FARGO
- YEAROUT
- new mexico educators
- Bill Ebel, NORTHWESTERN MUTUAL LIFE

**Community Benefactor - $2,500**

- Comcast
- New Mexico Bank & Trust
- Peacock Myers, P.C.

**Corporate Partner - $1,000**

- Achievement Gallery
- Bueno Foods
- Berger-Briggs Real Estate & Insurance, Inc
- Cash Store
- The Cates Team at RBC Wealth Management
- Century Sign Builders

- Charles Stephen & Company, Inc.
- Clear Channel Outdoor
- Don Chalmers
- EnvisionIT Solutions
- New Mexico Mutual
- The Payroll Company
- Presbyterian Healthcare Services
- U.S. Bank