Message From Board Chair

Philanthropy is changing—and for the better. Here at the Albuquerque Community Foundation, we’re big on keeping up with the latest trends in giving, making sure our endowment fund grows with the times. After all, it’s our duty to make sure that our community benefits and improves with the generosity of our donors and community.

A recent report from Fidelity Charitable went in-depth on the various changes taking place in the philanthropic sphere. Their report entitled *The Future of Philanthropy*, shared the results of a survey to 3,200 donors nationwide, asking them about their motivations and goals for giving. Some of you may even have participated in the study. So what should you know about the changes that have already happened, as well as what’s on the horizon for philanthropy and charitable giving?

These days, donors are interested in how the issues they care about are interconnected. While giving is one way to solve them, data shows that more and more, donors believe that charitable giving should be implemented alongside other strategies for social change, including the work of private businesses, government, institutions, universities and more. Collaboration amongst nonprofits and others is increasingly important to donors.

Giving is also becoming results-focused. Forty-one percent of donors said they changed their giving habits based on knowledge of nonprofit effectiveness. Donors are doing more research on nonprofits that align with their ideals and values. People want proof that their money is doing good work, which is one reason why we at the Foundation prepare these newsletters, compile our yearly report and engage you in events like the Trolley Tours and Community Conversations. We understand that you aren’t merely interested in writing a check—you want to see and feel the difference you are making.

Millennials, too, are playing a big role in changing the donor landscape. This generation (26 percent of the US population) is motivated by a more inclusive and global outlook. Their giving is more spontaneous than that of their baby boomer parents. They’re also integrating giving into their lives in a fluid way, often utilizing technology (like hashtags and apps) to make giving back easier than ever. The mindset of these young adults will undoubtedly shape the future of charitable giving here in the US, we’re already seeing it in the Future Fund. (See article in this newsletter.)

The Foundation, as always, is committed to staying relevant and making the greatest impact. We move with the trends, taking what serves our community best and letting what doesn’t work go. We’re open to new ideas and committed to a strong, solid foundation in Albuquerque. Giving is changing—and for the better. These changes, which come with new technology, greater collaboration and a firmer emphasis on impact, will strengthen philanthropy as a whole and make giving easier and more relevant—today, tomorrow and in the future.

Please let us have your comments as to how we can better enrich your Giving and Granting philanthropic experience.

Ciao,

Carl Alongi

The 10th anniversary edition of the Foundation’s yearly Concours du Soleil (with the theme "Art that Moves") was another outstanding success netting $160,000! This year’s automobile categories were divided into famous artist groupings, from O’Keefe Low Riders to Rolling Stones British to Street Art. Brand new cars were showcased, including three Lamborghinis fresh off the boat from Italy (and shipped directly to Albuquerque via the Pebble Beach Concours!) and the buzzed-about new American made auto, Tesla X.

A sold-out crowd enjoyed juicy Vernon’s rib-eye steaks and an expansive buffet of fresh and tasty salads, side dishes and desserts, plus this year’s signature drink, The Maestro. Partygoers loved stepping onto the red carpet to be photographed with performers charmingly costumed as hood ornaments and engine parts.

Concours du Soleil is an annual fundraising event, coordinated by the Foundation in partnership with the Cinco Amigos, Jerry Roehl, Steve Maestas, Kevin Yearout, Jason Harrington and Mark Gorham. In addition to supporting the Foundation’s overall fundraising focus: entrepreneurship and skill development, this year’s grants were awarded to the UNM Foundation for a law school scholarship, UNM’s engineering school for the FSAE race car program and Children’s Cancer Fund.

Be sure to follow SeeHotCars.com and Facebook for more grants as they are announced. Want to join in the fast fun in 2017? Contact Hallee Kells at 505.883.6240 or hallee@abqcf.org for info on Rally du Soleil, a northern New Mexico vintage road rally, May 26-28th, 2017 and Concours du Soleil, September 16-17th, 2017.
Future Fund

The past few months have been particularly exciting for the Foundation's under forty group, the Future Fund. In July, Future Fund Board Chair Jose Viramontes hosted a Brews & Brats party featuring delectable sausage from Joe S. Sausage and a wide variety of local craft beer. Three nonprofits joined the group to share their work: Albuquerque Reads, CLN Kids and Christina Kent Day Nursery. Members voted on-site to award their last $1,000 microgrant of the year to CLN Kids—an organization that provides high-quality early child development services for homeless children under the age of six.

In September, the National Institute of Flamenco generously offered the Future Fund VIP tickets to one of their fabulous shows at the new Tablao Flamenco space in Hotel Albuquerque. In addition to a moving performance, members socialized over sangria and a wide array of tapas. Later in the month, the Future Fund partnered with ABQ Involved to jointly volunteer a Saturday for yard work for senior citizens who are unable to do it for themselves.

October is one of the best months in Albuquerque—it brings balloons, cooler weather and the beautiful change of colors. For the Future Fund, October started with the Second Annual Corks & Brews at the ABQ Rail Yards. Future Fund was picked to be one of the recipients of this fun-filled fundraiser along with Paws & Stripes. Later in the month, the Future Fund hosted their annual grant night for members and awarded $17,000 from their endowment! Recipient organizations included New Day Youth and Family Services, awarded $6,696, Heading Home, awarded $5,666 and Susan’s Legacy, awarded $5,000.

If you or someone you know is interested in learning more about the Future Fund, contact Gabriela Gómez at 505.883.6240 or gabriela@abqcf.org.

ABQ Kindness Campaign

Albuquerque has accepted the challenge to track one million acts of kindness. On October 21, 2016, the ABQ Kindness app was launched by the City of Albuquerque with tons of partners including UNM, CNM, the Albuquerque Community Foundation, United Way and St. Martins. ABQ Kindness is designed to make kindness a habit in our community. On the phone app (download through the APP Store) you can give a shout-out to someone else, track your own acts of kindness and join the many organizations and teams who are making kindness a habit across our city.

The Foundation has enthusiastically accepted the ABQ Kindness challenge. In response, our staff will get together regularly for random acts of kindness somewhere in Albuquerque; from volunteering, to donating, to simply helping out a stranger. All will contribute to the citywide goal of one million acts of kindness.

Now is the perfect time to promote kindness and community service. The Foundation, as always, is promoting philanthropy throughout the giving season to support our community.

If you’re interested in learning more, participating, or if you need assistance using the app, please email foundation@abqcf.org. You can also engage in an act of kindness by donating to our Field-of-Interest Fund that connects personal values to high impact opportunities.
In its inaugural year, the Social Giving Club has created big waves in the community. As one of the three giving circles at the Foundation, the Club will be awarding $25,000 to ONE nonprofit. In October, the Club identified Economic & Workforce Development and Health as this year’s grantmaking focus. Club members will hear presentations from four organizations and decide on the final grantee this month. The Social Giving Club has reached 50 members and continues to grow consistently. Are you interested in joining and creating philanthropic impact in Albuquerque? Contact Denise Nava at 505.883.6240 or denise@abqcf.org.

**MEMBERS**

Cris and Ken Abbott
Marsha Adams
Rohini Arter
Jeff and Alena Bard
Chris and Karen Bard
Brett Beaty*
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Christopher Boone and Jennifer Anderson
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* - Signifies those members who’s membership is sponsored by FBT Architects.

**Partners and Friends in Philanthropy**

We’re fortunate to celebrate contributions from a host of wonderful individuals. These gifts strengthen services for both donors and nonprofit organizations across Albuquerque. They allow the Foundation to support the people and organizations working tirelessly to improve the quality of life in the Greater Albuquerque Area—today, tomorrow and forever. If you haven’t made your contribution yet, please mail your check today. Thank you for your continued generosity.

**Friends (gifts up to $499)**
Ms. Berta Aguilar
Mr. Wallace J. Bow
Mr. Wesley A. Burghardt
Ms. Tara Denetsosie
Mr. Franklin Fine and Mrs. Leslee Richards Fine
Dr. Daniel B. Friedman
David and Stephanie Kaufman
Ms. April M. Padilla
Christopher Rastay
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Ray and Maureen Trujillo
Michael Walker and Gari Fails
Alan and Joyce Weitzel

**Partners (gifts of $500+)**
Patrick V. Apodaca and Leslie McCarthy Apodaca
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Karen and Chris Bard
Beverly and Perry Bendicksen
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Loral Butler
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Julie and Alberto Gutierrez
Rebecca and Jason Harrington
Scott Hindman and Meaghan Stern
Dr. Ron and Pam Hurd-Knief
Mrs. Rosalyn R. Hurley
Dr. and Mrs. James R. Hutchison
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Claudia and Ron Short
Julie Silverman
George and Jenean Stanfield
Walter and Mimi Stern
Mr. and Mrs. Randy Talbot
Jim Templeton
Jennifer and David Thomas
Chuck and J.D. Wellborn
Mr. and Mrs. David E. Weymouth
Kevin and Lian Yeastut
We’re incredibly proud of our collective impact model, designed to create jobs and new companies through entrepreneurial growth in our community. The Mayor’s Prize is an important part of this model, having garnered substantial support from individuals and businesses.

The Mayor’s Prize for Entrepreneurship, powered by the Albuquerque Community Foundation, was launched in 2015. In its second year we aspire to cultivate more pathways to success that are accessible to everyone in our community. Because of the generous support of the Ewing Marion Kauffman Foundation of Kansas City and donors in our community, the Foundation is able to award $200,000 again this year to nonprofit organizations that work in support of entrepreneurs.

Recipient organizations offer trusted places for entrepreneurs to connect and share, expert mentors and relevant training can support existing or aspiring entrepreneurs. Through these homegrown businesses, entrepreneurs not only generate income to support themselves and their families, they also contribute to the overall health of our economy.

Yes, it’s the American Dream and we’re working to bring it back for anyone and everyone who believes that hard work is the answer to self sufficiency and the best life for their children and grandchildren.

The winners of 2016 Mayor’s Prize for Entrepreneurship are:

**CNM Ingenuity, $59,000** to support the FUSE Makerspace - a business incubator for fledgling entrepreneurs, a lab for developers, a production facility for manufacturers, a resource for community members and a hub of connectivity for credit and non-credit educational resources and workforce training programs.

**Creative Startups, $50,000** to support Lobo Launch Labs, a 16-week boot camp-styled program that will serve students in creative tech and innovation fields. The unique collaboration marries the startup expertise of Creative Startups with the student access of UNM Innovation Academy and the know-how of STC’s tech transfer team.

**Nusenda Credit Union Foundation, $50,000** for Co-Op Capital to provide entrepreneurs with reliable access to affordable capital. Many businesses and potential entrepreneurs find themselves unable to secure capital because of their credit history, a low credit score or lack of collateral. Co-Op Capital will address this issue.

**WESST, $41,000** for the Creative P.I.E. (Practice, Innovation & Enterprise) program serving artists, artisans, craftspeople, makers and food producers by offering core business financial literacy and business skills curriculum.

Please visit albuquerquefoundation.org if you would like to learn about the applicants and the prize-winners. To participate in the Mayor’s Prize, contact Kelli Cooper at 505.883.6240 or kelli@abqcf.org
Changing the Narrative

Each and every day we are bombarded with bad news – both at the national and local levels. Whether it is the most contentious Presidential election during most of our lives, or the constant reminder of New Mexico’s negative rankings in key indicators of poverty, education, health and public safety. At this very moment, however, we have an opportunity to turn from the doom and gloom to celebrate some of the ways New Mexico is a great place to live. Many in our community, including the Albuquerque Community Foundation, are committed to moving beyond the long-standing pattern of pointing out the ways we’re moving in the wrong direction. Let’s take a look at a few of the many pieces of good news for New Mexico.

First, Albuquerque has been waiting a long time to recover from the Great Recession that began in 2008 – longer than most major cities in the U.S. But we are closer to that point of recovery than ever before. If trends are any indication, we are finally moving quickly toward full recovery – currently at 92.8%.

Here are other Good News stories:
- Innovation Central, Innovate ABQ and the Innovation District are pieces in an evolution in economic development in Albuquerque
- Healthy Neighborhoods ABQ, a groundbreaking collaboration of large anchor institutions leveraging collective buying power
- Impact Investing (See page 8)
- Living Cities, a collective of the world’s largest foundations and financial institutions, selected Albuquerque as one of its focus cities to laser in improving the economic well-being of low-income people
- Mayor’s Prize (See page 5)

Be encouraged about the future of Albuquerque. Commit to changing the narrative of our Land of Enchantment. Go to GoodNewsNM.org, where you’ll find countless additional items of good news in New Mexico. Add your own good news to the site. Look for opportunities to change the narrative as you participate in your local community organizations, professional associations and service organizations. Commit to share your good news with the media in your local communities. If we all commit to changing the narrative, good news will prevail and the narrative will truly have changed.

Randy Royster
President & CEO

Fall Trolley Tour

Our trolley tours have been a big hit, and the Fall 2016 edition was no different! Donors and friends accompanied the Foundation, visiting New Mexico Steam Locomotive & Railroad Historical Society (NMSL&RHS), QueLab and Rio Grande Community Farms. Most were unfamiliar with all three organizations and were very interested and excited to hear about the important work they do in our community.

While visiting the NMSL&RHS, we were able to step into the engine car to learn about the power and amount of steam generated to move this powerful train. Nearing completion of a 17-year restoration, the train will be finished early next year and begin a state-wide exhibition tour. At QueLab, our tour took us through a large woodworking area, a 3D printer, laser cutter, commercial sewing machine and many other tools and materials to assist Albuquerque’s creative community. Our final stop was Rio Grande Community Farms, where we enjoyed lunch in the gazebo while the farm manager filled us in on the Farmer Training program. We enjoyed seeing the community garden and hearing about the success of newly trained farmers.

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President & CEO

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YEAR END GIVING

Some charitably minded people wait until the end of the year to make gifts to their favorite charities. Some give year after year to their favorites—perhaps their alma maters, health organizations addressing afflictions they or family members have battled, organizations ending hunger and homelessness, protecting the environment or supporting the arts.

But there are also those who want to give but are not sure which organizations to give to. Some feel they lack a clear picture of which organizations achieve the best results or report their work transparently to their donors. If you fall into this category, please consider giving through the Foundation’s Field-of-Interest endowed funds. These Funds allow you to select the field(s) you are interested in supporting, Arts & Culture; Economic & Workforce Development; Education, Environmental & Historic Preservation; Health and Human Services. The Foundation seeks proposals from nonprofits working within a field of particular need. Local community grant panels are assembled by the Foundation to review proposals and select the grantee for a true, non-biased grant program.

If you’re still not sure, donate to our Impact Fund, which addresses the most pressing needs of our community. Through the Impact Fund, the Foundation is able to respond quickly to emergencies and meet changing social, cultural, educational or environmental needs in our local community.

The good news is that we live in the most charitably minded country in the world. The majority of Americans who are able, give what they can for those who are less fortunate. In 2015, Americans contributed over $373 billion dollars in donations — increasing by 4.1 percent from 2014.* The national average household giving is 2.0 percent of disposable personal income.**

As 2016 comes to an end, we encourage everyone to make charitable giving a priority. Generous people like you enhance the quality of life for others and in-turn make Albuquerque a better place for all.

If you would like to donate to one of the Foundation’s field-of-interest funds, please use the return notice in this newsletter indicating the field(s) you would like to support.

Here’s wishing you a beautiful and healthy holiday season.

Kelli Cooper
Vice President

GOOD NEWS NEW MEXICO

The mission of Good News New Mexico is to spread news of the good work of Albuquerque and the many communities throughout the state! Share your good news with us! Visit GoodNewsNM.org or email your story and photo to social@AlbuquerqueFoundation.org.

The good news and good work going on in New Mexico needs to be shared. Start today!

* Information provided by Giving USA 2016.
** Information provided by Giving USA 2016.
What Matters?

As the air becomes crisp and the days get shorter, we’re reminded of the season that is upon us: giving season. The Foundation asks for your participation in this year-end opportunity to celebrate generosity across our community.

To celebrate collaborative giving, the Foundation is promoting its six Fields-of-Interest Funds that fuel our Competitive Grant Program; Arts & Culture; Economic & Workforce Development; Education; Environmental & Historic Preservation; Health and Human Services. For 35 years, the Foundation has supported the Greater Albuquerque Area. Why? Because community matters. Support the future of Albuquerque and don’t miss the opportunity! Call the office at 505.883.6240 or visit albuquerquefoundation.org to donate!

There are other wonderful ways to give during the season. The Foundation has Charitable Gift Cards available for purchase. Gift them to friends, family, coworkers or employees. If you’re interested in purchasing a card, please contact the Foundation.

Impact Investing: Another Tool We Can Use

The impact investment movement started amongst community foundations about a decade ago. The philosophy behind impact investing is to move endowed funds to low interest loans that will also make a positive social impact. Impact investing is another important tool for the Foundation, bringing new funding into our local community.

We have defined our Social Impact goals as follows:

- To stimulate entrepreneurial initiatives and economic development
- To improve the lives of low-income people through the creation and retention of jobs that offer living wages and benefits
- To increase availability and access to affordable capital
- To expand access to affordable housing
- To enhance the quality of life through the vitality of the downtown area and other strategic locations
- To promote a more vibrant community especially in collaboration with other investors for broader impact
- To promote quality educational opportunities

Interested donors are invited to pool their resources with the Foundation in Impact Investments. For more information, contact Kelli Cooper at 505.883.6240 or kelli@abqcf.org.

IRA Rollover

The Path Act, passed in December 2015, made the option for IRA rollovers permanent. Donors over the age of 70½ may now plan to make transfers directly from an IRA to a charity. Finally, you can plan in advance for your IRA distributions.

Each IRA owner over 70½ years of age is required to begin making minimum distributions. If you are in the fortunate group of individuals who are making a qualified charitable distribution, please consider a gift to one of the Foundation’s Field-of-Interest Funds or our Impact Fund. Visit our website, AlbuquerqueFoundation.org for a description of these permanent funds. Whichever you choose, rest assured your generosity will be invested in our community to benefit the causes you care about, today, tomorrow and forever.

Avoid the year-end rush. Call your advisor today. For more information, please contact Nick Williams at the Foundation at 505.883.6240.
Life Insurance Makes It Easy to Support a Favorite Charity

Given the uncertainty of the economy, it’s easy to see why many of us are reluctant to part with resources that we may need later on. Fortunately, there is a way to support your favorite charity without worrying about the impact it might have on your family or lifestyle. This is called the gift of life insurance.

Here are just a few ways to use this proven financial strategy:

• Donate an existing policy.
If you already have a policy and no longer need the death benefit, you can irrevocably transfer ownership and beneficiary status of the policy to the Albuquerque Community Foundation. With this option, you establish a designated fund with the Foundation, letting us know the nonprofit organization(s) to receive donations after your death. You can arrange for one-time gifts in your name to preselected charities or donate a percentage of the income from the designated endowed fund annually.

• List the Foundation as a beneficiary.
As the owner, you remain in control of your policy and can leave money to as many beneficiaries as you like: children, grandchildren and even multiple charities. Or, you can name the Albuquerque Community Foundation as the sole beneficiary to receive the entire amount designated to the causes you care about or the Impact Fund, which supports the most pressing needs of our community at any given time.

• Purchase a separate policy.
There are times when it makes sense to have separate policies: one for family and friends and one for charitable gifts. This technique can prove especially helpful if you would like to retain ownership of one policy but not the other.

• Create a Charitable Remainder Trust.
While this planned giving tool is designed to shelter appreciated assets such as stocks and real estate, it can also incorporate life insurance if set up correctly. Be sure to consult a trust attorney before pursuing this approach.

For more information on a gift of life insurance, please contact Randy Royster at the Foundation at 505.883.6240 or via email randy@abqcf.org.
Competitive Grant Program

Through the 2016 Competitive Grant Program, the Foundation awarded grants to 31 organizations in six Fields-of-Interest, amounting to $328,000! The 2016 grantees include 14 organizations receiving funds for the first time through our Competitive Grant Program. Of these 14, seven are first-time Foundation grantees—meaning this is the first time they’ve received funding through the Foundation in any capacity. The Foundation has many grant programs—these numbers reflect only our competitive, Field-of-Interest grant program. We’re excited to be able to support all of these organizations.

This year’s Competitive Grant Program also marks the launch of Grant Cohorts. Each year, as our Grant Committee reviews proposals, we are amazed by the commonalities in the work of nonprofits in each of our fields-of-interest. Keenly aware there is never enough funding to meet the needs of our grantees and the nonprofit community-at-large, we asked ourselves: what else can we do to be of service to our grantees? Grant Cohorts were born from the desire to facilitate collaboration and communication among the grantees.

Grantees meet three times throughout our 12-month grant cycle to discuss various topics. Subjects include what success looks like for their programs, major challenges they face, how the Foundation can provide support beyond funding and how grantees can organically partner to achieve broader shared results.

For a list of all Competitive Grant Program recipients, and to view a list of unfunded grants that you may want to support, please visit: albuquerquefoundation.org or contact Joanna Colangelo, 505.883.6240 or joanna@abqcf.org.

Maggie’s Giving Circle

Maggie’s Giving Circle is a group of women committed to the power of philanthropy. This group focuses on grantmaking to benefit the community, with an emphasis on educating, celebrating and inspiring women and increasing the number of women donors. Maggie’s members recently celebrated their 10-year anniversary with a lovely luncheon at the Albuquerque Country Club.

Members reminisced about their decade of grantmaking, honoring friendships that have lasted just as long (if not longer!) than the fund. Founding member and namesake Maggie Simms shared a brief history of the fund, highlighting how involvement has enriched her life. Two nonprofits, Susan’s Legacy and Saranam, were invited to present as part of the group’s annual grantmaking. Each organization was awarded $5,000 toward their cause.

For more information on Maggie’s Giving Circle or to make a donation to the Fund, contact Gabriela Gómez at 505.883.6240 or gabriela@abqcf.org.
confirmed in compliance with national standards for u.s. community foundations

Corporate Partners in Philanthropy

Corporate Social Responsibility is the commitment by business to behave ethically, contribute to economic development while improving the quality of life of its workforce and their families, as well as the local community and society at large. Social Responsibility has long been a true focus of many companies. Today, this generosity defines the success of many nonprofit organizations, including the Albuquerque Community Foundation. The following companies significantly impact our ability to promote community philanthropy. Thank you for your partnership!

Champions

Ambassadors

Benefactors

Partners


EnvisionIT | Kim Jackson Photography | The Payroll Company

Download the ABQKindness APP today & begin tracking your kindness!

2017 Great Grant Giveaway

Friday, April 7th, 2017
Thank You for Your Support

I'd like to support the work of the Foundation.

Enclosed is my donation of $__________________.

All gifts are tax deductible to the maximum allowed by law.

☐ My contribution will come through United Way.

Payment:
☐ Check  ☐ MasterCard
☐ Visa  ☐ American Express
☐ Online at albuquerquefoundation.org

Make your check payable to: Albuquerque Community Foundation

My Gift is:
☐ Unrestricted
☐ Partner in Philanthropy
  Community Builder $2,500+
  Benefactor $1,000 - $2,499
  Partner $500 - $999
  Friend any gift up to $499

Field-of-Interest Funds:
☐ Arts & Culture
☐ Administrative
☐ Economic & Workforce Development
☐ Education
☐ Environmental & Historic Preservation
☐ Health
☐ Human Services
☐ Impact (most pressing needs)

Name as it should be listed in publications:
☐ I prefer to remain anonymous

________________________________________
Card # ________________________________

Address ____________________________________________
Name on card ______________________________________

City __________ State _______ Zip ________ Expiration date __________

Email: ________________________________________
Security Code ______________________________

Phone (____ ) ____________________________ Signature ______________________________

Please mail this completed form to: Albuquerque Community Foundation
P.O. Box 25266 Albuquerque, NM 87125-5266

Please contact me, I am interested in learning more about a planned gift or donor-advised fund.

Name: ______________________________
Phone (____ ) ____________________________

Social Giving Club $1,000
Future Fund Young Donor Group $200