Message From Board Chair • A Shift toward Teaching Others to Fish

Sixteenth century Spanish playwright Miguel de Cervantes once wrote, “Take away the cause, and the effect ceases.” The famous author of “Don Quixote” understood that to truly solve any problem, one must “head upstream” to the find its root.

In its nearly 35 years of existence, the Albuquerque Community Foundation has seen its role in the community shift from time to time. Of late, the Foundation has evolved from solely providing timely, necessary Band-Aids, stopgaps and life jackets to heading upstream and working toward prevention, advocacy and root-cause analysis, all in the name of best serving the nonprofit world. In its first 32 years, the Foundation made grants in the fields-of-interest of arts and culture, education, environmental and historical preservation, health, and human services. But in recent years, the Board of Trustees of the Foundation recognized something was missing in our efforts to create long-term change for the needs of the community. Out of that realization, in January 2014, the Foundation added a new field-of-interest, economic and workforce development. This addition grew from a desire that the Foundation – and the philanthropic community as a whole – begin to teach more people and organizations to fish, so to speak, instead of merely giving out fish sticks. In essence, the Foundation began to endeavor to “take away the cause” of so many of the issues that the fields-of-interest groups work to address every day, including poverty-related ills, educational deficits and opportunities, to name a few.

Economic development has received extraordinary support from the nonprofits the Foundation supports and from the community at large. This new field specifically targets the roots of so many issues our community faces.

Economic growth and sustainability is a broad challenge that involves voices from every corner of Albuquerque’s society, including the nonprofit sector, philanthropy, for-profit organizations, government and, especially, the people of this great city. It is a privilege for the Foundation to have a place at this table. Examining the roots is a multidisciplinary science and it will take all hands on deck.

The Foundation proudly support its six fields-of-interest, and it will incorporate new ways to teach grant recipients, partners and the community to become better fishermen. This is the Foundation’s commitment to the community. This will also mean that the Foundation will more carefully examine how to best distribute its resources on behalf of the community. The Foundation’s new approach to deploying philanthropic capital is to apply resources and capital to the source of the problem rather than focusing solely on the downstream result, a direction from which nonprofits, local businesses, communities and other stakeholders all benefit.

This is truly just the beginning of the Foundation’s efforts as the result of its commitment to convening, collaboration and partnership, to bring about meaningful, transformational economic and workforce development in our community and the state at large. It’s an exciting time to participate in philanthropy in Albuquerque, and the Foundation looks forward to what the future holds for our city and its hardworking, generous and invaluable nonprofit community. If a rising tide raises all boats, more people will have opportunity to learn to fish.

In gratitude,

Jennifer Thomas
Chairman & CEO, Bank of Albuquerque

Investing in the Future of Your Community

As we enjoy the giving season, America’s generosity surges. Millions of people from every background will be looking to give back to the communities that have supported them. They’ll also look to ensure their heartfelt giving—however they choose to give—will have the most impact. That’s why so many of them will choose to give to their local community foundation.

A gift to the Albuquerque Community Foundation is really an investment in the future of Albuquerque. The funds will go to work immediately supporting vital services, but they will also provide sustained support for years to come. We like to say that community foundations are “here for good.” At the Foundation, we don’t think about the next election or business cycle, we think about the next generation and the next after that.

Please join us in recognizing the collective impact and the difference we can make together. Call the Foundation to make a tax-deductible contribution, visit our website or mail your check today.

Wishing you an enjoyable holiday season. Thank you!
Concours Du Soleil • Raises $185,000 For TEEN Entrepreneurship

There are many great fundraising events, but none as unique as Concours du Soleil. “Prestige” car owners, local businesses, volunteers and individuals come together each year for a spectacular weekend of cars, fine food, entertainment, fundraising and plenty of fast-paced fun.

Organizers of the event, the “Cinco Amigos”, along with the Foundation, chose teen entrepreneurship as the beneficiary of this year’s proceeds. We believe the teen years are an important time to reach into lives to ensure interest and engagement in opportunities that will lead to a path of productivity and prosperity. This focus continues the commitment the Amigos made last year to the Epicenter@Innovate ABQ where entrepreneurial programming is now scheduled every week and Microsoft will continue to present its “DigiCamp” for underserved youth.

A young entrepreneur, inventor of the “Hot Seat” speaks to the crowd about the importance of supporting youth-oriented programs.

Always fine automobiles.

The “Back to the Future” theme was fun for all.

Presented by

Sponsored by
**FUTURE FUND**

It has been quite a year for the Future Fund of the Foundation – a giving circle for professionals in their 20s, 30s and early 40s.

This year, the Future Fund incorporated grantmaking into every social event in the form of $1,000 microgrants. Three microgrants were made this year: NM Kids Matter (formerly Albuquerque CASA), New Day Youth & Family Services and Enlace Comunitario. The microgrants have proven to be a great addition to the social gatherings because it offers members additional knowledge of the wonderful nonprofits serving our community.

In October, the Future Fund met for their annual Grant Night awarding $16,239 to:

- **$10,000 Pegasus Legal Services for Children**
  To support the Kinship Guardianship Program and increase level of services.

- **$5,000 Barrett Foundation**
  To provide housing advocacy, resources and supportive services for homeless women and children.

- **$1,239 Rio Grande Food Project**
  To purchase food, packing supplies and to cover utility expenses to keep fresh and frozen food cold.

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  To purchase food, packing supplies and to cover utility expenses to keep fresh and frozen food cold.

The Future Fund is finishing up the year with big plans for 2016. The Board will also say goodbye to an outstanding leader who will be exiting the board at yearend, the Future Fund and the Foundation thank Billy Gupton for his leadership and commitment.

**Current Members**

Shalini & Abinash Achrekar
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Paul Arellano & Cindy Chavez
Meredith Baker
Bobbie Batley & Billy Stevens
Maralyn Beck
Dustin Berg
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Jessica Bridwell
Vincent & Svetlana Brothers
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Andrew & Jessica Bundy
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Jen Cody
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Megan Edwards
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Teala & Michael Farrington
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Manuel Garcia & Larry Perez
Matthew Garcia
Stephanie & Jake Garrison
Matthew & Marianna Geter
Gabriela Gómez
Maria & Michelle Gonzalez
Lisa & Ryan Goodman
Nick Gordon
Jacy Gravertzian
Anthony Griego
Billy Gupton*
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Josh & Vanessa Hale
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Martha Hargrove
Rebecca & Jason Harrington
Brian Haverly & Marguerite Haverly
Lisa Henson
Jennifer & Jordan Herrington
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AnnMaria Jaramillo & Michael Otero
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John Kynor. Q Realty
Seema Katiyar LaGree & Brooks LaGree
Andrés Lazo
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Mark & Raquel Lujan
Rebecca Lujan*
Bethany Luke
Serena Lyons
Patrick Martinez
Crystal McAlenney & Matt Sanchez
Katixa Mercier & William Cookson
Wendy & Allen Miner
Jamie Moran
Erin Muffoletto
Alice & Jeff Myers
Rick & Windsor Naething
Denise N. Nava
Sarah Newman
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Maureen O’Leary* & Mike Buck
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Katie Ogawa & George Douglas
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Clint Wells
Skyler* & Brittany Wildenstein
Chevaun Williams & Sarah Stryhan
Jessica Woods

*Board Member

**Future Fund Members voting at grant night**

Anne Normann, Enlace Comunitario with
Future Fund Board Member Rebecca Lujan
receiving a microgrant at this summer’s
Beer & Brats in the Bosque.

ACF Future Fund Liaison, Gabriela Gómez with
Future Fund Board Member, Billy Gupton and
Future Fund Board Chair, Jose Viramontes at
National Philanthropy Day. Billy was recognized as
Board Member of the Year.
Social Giving Club

We’ve created an opportunity for past members of the Future Fund and others who like to combine their social life with their giving life, “The Social Giving Club.”

The membership contribution is $1,000 annually. Your donation will be divided in half, with $500 added to the “Social Giving Club Endowment Fund” for future grantmaking and the remaining $500 pooled to make an immediate grant chosen by members of the club. In other words, members will make one large impact grant annually!

We already have 30 members meaning our first grant will be $15,000. Come and be a part of the fun. Membership is open to anyone.

Here’s just one example of the ways that Social Giving Club has inspired innovative giving. Chris Bard of Fanning, Bard & Tatum Architects has found a way to introduce members of his firm to philanthropy. Chris has sponsored Social Giving Club membership for nine employees. This will connect them to community volunteer opportunities of their choice if they wish and the power of collective, endowment-based giving. What a great way to demonstrate the importance of corporate giving.

Thank you, Chris!

Inaugural Members

Marsha Adams
Cris Abbott
Chris & Karen Bard
Brett Beaty
Emily & Mark Benak
Jessica Bridwell
Michele Carter
Aleli & Brian Colón
Kenneth L. Conwell
Kelli & Kevin Cooper
Michael E. Dexter
Debbie & David Dozier
Sanjay Engineer
Glenn Fellows & Ms. Patricia Hancock
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Jared Larsen
Matt Oberer
Trest Polina
Miki Roth
Jeff & Peggy Roberts
Julie Silverman
Suzanne Strong
Jeremy Trumble
Corinne Thevenet
Jennifer & David Thomas

Partners in Philanthropy

Our work would not be possible without the generous contributors to Partners in Philanthropy. Donors support the Foundation’s operations so we can devote our attention to the community and to our grantees. You invest in us, we invest in others.

Following is a list of the 2015 Partners in Philanthropy as of Nov. 15. If you have not made your contribution yet, please mail your check today, online at albuquerquefoundation.org or call 505.883.6240. Thank you!

Mr. & Mrs. Rex Allender
Carl & Linda Alongi
Mr. Rudolfo Anaya
Karen & Chris Bard
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Beverly & Perry Bendickson
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Judy Zanotti & David Davis
Mr. Emmanuel Zupko
The “Mayor’s Prize for Entrepreneurship” is a partnership between the City of Albuquerque, the Albuquerque Community Foundation and the Ewing Marion Kauffman Foundation. Entrepreneurial activity is among the best barometers to measure the health of a city’s economy. With successful entrepreneurs, we can anticipate job creation, product development, increased economic activity and economic mobility to grow the prosperity of our community.

From 27 applicants, three winners were selected to share $199,000 in grant awards! Announced during the November Global Entrepreneurship Week (GEW) in Albuquerque, the 2015 inaugural winners of the Mayor’s Prize are:

Global Ties ABQ – This organization encourages and educates second-stage entrepreneurs and investors on expanding their businesses internationally. Through this program, we could see the development of an international business community in Albuquerque, while fostering support for the city’s start-up industry. The goal of the program is to educate entrepreneurs and investors on the global business climate and how to successfully expand their markets.

Technology Ventures Corporation (TVC) – will build upon its successful business model assisting businesses “beyond the initial tech transfer/start-up phase.” The grant will establish and implement a growth program leveraging local resources with the national capabilities (knowledge, tools and facilities) available to help small to medium-sized high-tech companies take their businesses to the next level.

Women’s Economic Self-Sufficiency Team (WESST) – Creative P.I.E. (Practice, Innovation and Enterprise) program which targets emerging and/or growing creatives (artists, makers and food producers) by providing a no-barriers-to-entry program of wrap-around services. This program was developed to provide business services not currently easily accessible, but readily achievable, for the thousands of Albuquerque creatives who are seeking support in starting, growing or re-positioning their businesses.

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CHANGE AWARD

There is a “best and brightest” in every field — a diligent person who goes the extra mile, who inspires others to flourish in their own right. Nonprofit organizations have their own best and brightest and many are honored every year. The Foundation has chosen to do something different – honor the achievements of someone who works “behind the scenes.”

The Change Award recognizes a nonprofit employee who is always willing to jump in and do whatever needs to be done for the organization that employs him or her. The individual should promote the organization’s mission and coordinate efforts that are significantly beneficial to affecting positive change in our community.

The nomination deadline for the 2016 Change Award is Jan. 31, 2016. The nomination form is available on our website, albuquerquefoundation.org.

The winner is awarded a $1,000 grant to donate to their favorite nonprofit organization.

"Be the Change You Wish to See In the World”
- Gandhi

BETTER THAN A SWEATER

This is the perfect gift for someone who has everything! (And, it’s a gift for those who do not.) Charitable gift cards start at $50. Each gift card benefits your community, both today and tomorrow.

Today
Half of the purchase price is for you to give in a charitable giving card to anyone on your list. Then, your recipient gives the card to their favorite local charity to use today.

Tomorrow
The other half is donated to the Foundation’s permanent endowment fund which will grow and support our community tomorrow, and forever. Your purchase is tax-deductible.

You and your recipient celebrate the Joy of Giving together. It's a perfect fit for anyone. That’s why we say, “It’s Better than a Sweater!”

Call the Foundation, 505.883.6240, or visit the #GiveItForward page, albuquerquefoundation.org.
2015 Competitive Grant Program Summary

When I began my role at the Foundation this past summer, I was new to the nonprofit community. Sure, I was aware of the nonprofits in our city – of the critical services they provide and the impact they make in the daily lives of Albuquerque residents – but I admittedly had much to learn. In only four months, I have been overwhelmed, inspired and impassioned by the hundreds of nonprofits that support the vitality and well-being of Albuquerque.

Every day, we are aware of the challenging question nonprofits face: how can an organization provide crucial, often times life-saving, services and programs while operating with limited funds and resources? During this year’s competitive grant program, we met this question head-on. With the guidance and support of our grant panelists, competitive grant awardees reflect a diverse group of organizations which support the betterment of our community in the Arts, Economic and Workforce Development, Education, Environment, Health and Human Services through collaboration, partnership and shared knowledge.

For the first time, organizations supplemented their grant proposals with live presentations. With only five minutes to convey the depth of their work, presenters moved our panelists – and Foundation staff – to tears, to laughter and to resounding appreciation of the work being done every day in our community.

At the conclusion of the 2015 Competitive Grant Program, the Foundation awarded $315,385 to 35 organizations in six fields-of-interest. While we are proud of these figures, they cannot truly convey the immeasurable impact that nonprofits have on Albuquerque and of the commitment and dedication of our 38 grant panelists, who freely gave their time to help inform these grant decisions.

I want to personally thank every organization, every volunteer and every Albuquerque resident who supports the extraordinary work of our nonprofit partners.

A full list of the awardees is available on our website, albuquerquefoundation.org.

Joanna Colangelo, Grant Advisor and Community Outreach

Foundation of the Year

The Foundation was selected as the” Nonprofit Foundation of the Year” by New Mexico Business First. We always appreciate recognition of our work and look forward to serving the city well in the year ahead.

Staff

Joanna Colangelo, Philanthropic Services - Grants Advisor, Community Outreach • Kelli Cooper, Vice President-Philanthropic Services
Gabriela Gómez, Philanthropic Services - Donors - Grants • John Maes, Finance Director • Maureen Martinick, Accountant
Sandy Mwei, Philanthropic Services - Donor Relations • Denise Nava, Philanthropic Services - Scholarships • Randy Royster, President & CEO
**Grant Stories**

**Friends of the Valle de Oro National Wildlife Refuge**

The 2015 Junior Duck competition in New Mexico was sponsored by Friends of the Valle de Oro National Wildlife Refuge. The Federal Junior Duck Stamp Conservation and Design Program (JDS) is a dynamic arts and science curriculum which teaches conservation science to youth grades K-12. In New Mexico, 205 students submitted original artworks depicting ducks, geese, and swans of North America. The Best of Show winner was Albuquerque’s Dylan Zinn who painted an acrylic piece of a Ruddy Duck in flight titled “Mr. Blue Beak.”

**Bosque Ecosystem Monitoring Program (BEMP)**

Support from the Foundation has allowed several thousand students at Albuquerque Public Schools and other area schools to participate in the Bosque Ecosystem Monitoring Program (BEMP) by enabling access to the Rio Grande’s riverside forest – the bosque. On any given day, groups of students learn from environmental experts and have hands-on experiences in monitoring water quality, measuring groundwater depth and identifying vegetation. Through BEMP, students not only discover a path through the forest, but a path for life and success.

**Barrett Foundation, Inc**

Recent funding supported Resident Advocates at the Barrett House Shelter. Resident Advocates ensure the safety of Barrett House guests, coordinate all guest services, provide crisis intervention and help facilitate guests’ transitions from homelessness to housed. Recently, a Barrett House guest who used her bicycle as her only mode of transportation had her bicycle stolen. A Resident Advocate quickly realized the impact this unfortunate situation would have on the guest and worked to find her a new bicycle. Within days, a generous member from the community answered the call and provided a fantastic new bicycle, lock and gloves. Today, the guest proudly rides her bike to and from CNM and her new apartment provided through Barrett’s housing program.
Looking Forward: Economic & Workforce Development at the Albuquerque Community Foundation

• Background •

Albuquerque Community Foundation’s role in economic development has emerged as a funding and administrative influence in the field. Our definition may be broader and probably more progressive than the traditional definitions. Ours is: “to engage in partnerships with nonprofit organizations, business leaders and government to promote job growth and workforce development. We will provide support for local organizations working to attract, retain and grow local business from the arts to education to entrepreneurship.”

Foundations have not typically been directly engaged in economic development services and programs. We cannot, for example, provide direct loans or grants to private companies. There are excellent nonprofits providing these services. However, Foundations across the country are supporting economic development initiatives in a variety of indirect ways and they are increasingly active in providing support for strategic plans; operations of organizations and nonprofits delivering services; facilities and projects for research and development.

As a Community Foundation, we recognize that permanent, real change requires job growth along with education and training for the careers of the future. We must produce jobs and educate our citizens to be prepared to work in those jobs in order to reduce the number of people living in poverty, minimize the reliance on government programming, and lessen the heavy burden that now lies on the health and human services nonprofit community.

We believe we can be a role model as a strategic niche-funder utilizing our influence in developing partnerships, evaluating projects, supporting grant recipients, funding proactively and collaborating with other funders.

Contact the Foundation • 505 883 6240

• Developing Partnerships •

First Economic & Workforce Development Grant

South Valley Economic Development Center (SVEDC) provides facilities, resources and training for new and expanding small businesses, with an eye towards job creation and fostering the economic revitalization of the South Valley Community. The SVEDC has become a dynamic hub for local businesses. 2015 metrics show that through its incubation program, 95% of graduates are still in business; 21 are minority owned businesses and 28 are women owned businesses. Collectively, these businesses have generated $5.8 million in client revenues and created 67 jobs.

Through the Albuquerque Community Foundation’s inaugural Economic and Workforce Development grant, SVEDC will create a new program in partnership with local agencies to develop a coordinated business development campaign for English and Spanish-speaking business owners in the South Valley. Through this effort, SVEDC will leverage local resources, including the Taza program, to offer businesses a roadmap to incorporation that includes classes, mentorship and resources for entrepreneurs. The overarching goals of the program are to increase revenue, job creation and the number of new incorporated businesses for entrepreneurs committed to expanding the South Valley business ecosystem.
Corporate Philanthropy

Today’s customers and clients want to do business with companies that help make the community in which they operate a better place to live and raise a family. Supporting the Foundation sends a visible message to your current and prospective employees and customers that you care about your community and want to be a part of positive change. When you invest in the Albuquerque Community Foundation, you create a win-win partnership that benefits your company, the Foundation and the Greater Albuquerque Area. You help improve the community where your employees and customers live, play and work. THANK YOU!

Champion

Ambassador

Benefactor

Partner
I’d like to support the work of the Foundation.

Enclosed is my donation of $___________________.

All gifts are tax deductible to the maximum allowed by law.

Payment:
- Check
- MasterCard
- Visa
- American Express
- Online at albuquerquefoundation.org

My contribution will come through United Way.

Make your check payable to:
Albuquerque Community Foundation

Name as it should be listed in publications:
☐ I prefer to remain anonymous

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My Gift is: Please mail this completed form to: Albuquerque Community Foundation

☐ Social Giving Club $1,000
☐ Future Fund young donor program $200

☐ Unrestricted
(Use my gift to meet the most pressing needs)

☐ Partner in Philanthropy
  Community Builder $2,500+
  Benefactor $1,000 - $2,499
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☐ Arts & Culture Fund
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☐ Impact Fund

☐ Please contact me, I am interested in learning more about a planned gift or donor-advised fund.

Name:____________________________________

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Thank You for Your Support