Message From Board Chair

I remember when talk of a community foundation first began to circulate in Albuquerque. Business leaders, generous donors, United Way and the Junior League worked together for two years before establishing the Albuquerque Community Foundation in 1981, 35 years ago this May. Starting with $100,000 in assets, it wouldn’t be long before word spread—donors and nonprofits recognized the value of growing a permanent endowment for Albuquerque.

Even in the early days, the Foundation was an initiator. Finding outstanding people doing good work, we awarded grants in the arts, health and education. We learned that even small grants timed well can have a big impact.

As we turn our gaze from the past 35 years to the path that lies ahead over the next 35 years, we couldn’t be more optimistic. Why? Because we feel powerful shifts in philanthropy.

A spirit of creativity and thinking differently has begun to flow into philanthropy. “Impact Investing,” “Community Development Corporations,” the “Mayor’s Prize” and a shift in the overarching focus of our Competitive Grant Program are examples of how this Foundation is expanding its work.

We are seeing collaboration the likes of which we haven’t seen before. A defining issue of this generation, the “Inequality Gap,” is bringing people together in a common bond, with new ways of collaborating. We see it in our own work and we see it in the work of our nonprofit partners. We believe true change is rooted in this type of collaboration.

From that $100,000 beginning to a 2015 record endowment and record distributions exceeding $4,000,000, the need for endowments has not been greater. Our capacity to manage the process and to collaboratively serve our constituents has never been better.

There’s a lot to be excited about and I along with the other Trustees and Staff of the Foundation couldn’t be more optimistic and energized for our next 35 years.

Caio,

Carl Alongi
Chair, Board of Trustees

Staff

Joanna Colangelo, Philanthropic Services - Grants Advisor, Community Outreach
Kelli Cooper, Vice President-Philanthropic Services
Gabriela Gómez, Philanthropic Services - Donors - Grants • Maureen Martinick, Accountant
Sandy Mwei, Philanthropic Services - Donor Relations
Denise Nava, Philanthropic Services - Scholarships • Randy Royster, President & CEO
Nick Williams, Finance Director

Nick Williams, New Finance Director - Nick worked as an audit manager for KPMG for five years. His time at KPMG gave him a strong accounting and internal control background. He specialized in higher education and state and local government industries.

Impact & Coffee

The nonprofit sector’s version of 1 Million Cups — Impact & Coffee — to build nonprofit innovation.

The first 3 Tuesdays of each month, 9 – 10 a.m. at The Epicenter.
Sponsored by PNM Resources Foundation
Coffee provided by the Albuquerque Community Foundation
If you haven’t attended the Great Grant Giveaway before, don’t miss it. Six nonprofit organizations will compete for $90,000+ in grants!

Here’s how it works: every table (and that’s 70!) is given a blank check for $500 to award to one of six preselected nonprofits. After a video presentation depicting their work, you and your table mates negotiate on which nonprofit to award your grant. It’s not as easy as you might think. All six have been selected because of their excellent work and most importantly, the results they are producing within the communities they serve. Representing the six fields-of-interest we serve through our Competitive Grant Program, the organizations are:

- Arts & Culture: Fusion Theatre
- Economic & Workforce Development: CNM STEMulus Center
- Education: Boys & Girls Club
- Environmental & Historic Preservation: The Nature Conservancy
- Health: Adelante
- Human Services: There’s A Better Way

During last year’s Great Grant Giveaway the six participating organizations each earned $10,000 to $20,000!

If you would like to show your personal support for any of the organizations, call the Foundation today to purchase grants for $25 or more. The check(s) will be waiting for you to personally award that day. Support as many as you would like.

Loads of other surprises occur throughout the event.

It’s more fun with friends, so grab your colleagues and buy your tickets now so we can save you a table together.

**Join us for the 2016 Great Grant Giveaway**

**Tuesday, April 5**

11:15 - 1:00 p.m.

**Hotel Albuquerque**

Tickets $42 • Tables of 10 available

**Presented by Corporate Champions**
The best $1,000 you will ever donate!

Here’s why. $500 of your contribution is added to the Social Giving Club endowment. The other $500 is added to a pool for immediate grantmaking. Once we have 50 members (we already have 31) we’ll get together and agree on one nonprofit organization to award a $25,000 grant! (50 members x $500 = $25,000) The endowment will allow members to make even larger grants in the future. Now, that’s Collective Impact!

2016 New Trustees

Lisa Riley
Lisa is the Regional President of Community Banking for Wells Fargo’s retail and business banking in New Mexico and El Paso.

Patrick Apodaca
Patrick is the Senior Vice President and General Counsel for PNM Resources. He is responsible for assuring the provision of high quality, efficient and effective legal services to all areas of the company.

Debbie Johnson
A long-time local business owner and active community leader, Debbie is the Director of the Office of Entrepreneurship and Economic Development at CNM.

George Stanfield
George served on the ACF Board until his relocation to California a few years ago. Back in Albuquerque, George returns to his role as Trustee. He is the Executive Vice President, Head of Retail Banking for Bank of the West.

Ed Garcia
Ed is a co-owner of the Garcia Automotive Group, one of our communities most respected mega-auto dealers with 19 franchises in Albuquerque, Santa Fe and El Paso.

Rebecca Harrington
Rebecca has nearly 20 years of small business and community leadership experience including creating a startup business, “That’s my Baby!” a maternity and Baby Apparel boutique. Rebecca is representing the Junior League of Albuquerque on the Foundation’s Board.

Exciting Events Planned For 2016

Thursday, June 23rd  •  6pm - 9pm  •  Recruitment Party  •  Our first party as a Club!

FALL  •  Leadership Get-Together
Members gather informally to determine what the focus area should be for the first BIG grant. Foundation staff will then choose potential grantees to present their work live to the Club.

WINTER  •  Grant Presentations and Giveaway
Our most rewarding event. Grant night will consist of presentations from several nonprofit organizations working in the field we have previously determined. Together, we will decide on the first Social Giving Club grantee ever.

NEW YEAR  •  Inaugural Year Celebration
Celebrate our work...REPEAT! Join today-call our office, 505.883.6240 or online albuquerquefoundation.org
Scholarships - 2016 Student Aid Opportunities

The Foundation believes an investment in education is an investment in our community’s future. For that reason, we increased our student outreach this year. In an effort to reboot and refresh the program, staff member Denise Nava has been presenting to local high schools and colleges about our 18 different student aid programs. With over $150,000 in scholarships to be awarded for the upcoming school year, we encourage graduating high school seniors and current college students to apply. Our scholarship programs were created by generous donors with different interests and priority areas, so it is important for a potential applicant to check to see if they qualify. Lastly, to be more accessible to students and the continuous development of technology, the Foundation is transitioning to an online application process. Starting in 2017 students will be able to apply online returning documents through a web portal. Qualification details for each program are available on the Foundation’s website, albuquerquefoundation.org or contact Denise, 505.883.6240. Deadlines are March - mid-July.

Philanthropy Central

“Philanthropy Central” offers expert fund management as a service to local nonprofit organizations. The Joseph Saavedra Pennies for the Homeless Fund is one of nearly one hundred local nonprofit organizations entrusting the Foundation with their organizational endowment fund. Raising funds annually through a High Tea, Fashion Show and Shopping Extravaganza, Pennies for the Homeless benefits several nonprofits providing services for the homeless. Last year, Diane Dal Santo, one of the organization’s founders, passed away unexpectedly. A former Judge, Diane was a dedicated public servant and philanthropist. When mentioning Diane, friends would frequently reference the famous Eleanor Roosevelt quote, “Many people will walk in and out of your life, but only true friends will leave footprints in your heart.”

In her memory, Pennies for the Homeless has created two special ”Footprints in the Heart” heart-shaped necklace keepsakes. All proceeds benefit the Joseph Saavedra Pennies for the Homeless fund. Visit PenniesfortheHomeless.org.

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access to economic opportunities

change is in the air! shifts in the foundation’s grantmaking

on february 10, 80 representatives from albuquerque-area nonprofits joined the foundation at the epicenter @innovate abq for an open grantmaking informational event. after a year of re-examining the foundation’s grantmaking, staff unveiled a number of strategic shifts in our grantmaking which we are confident will lead to more long-term, sustainable changes in the albuquerque community. while the changes were just recently announced, the process in reaching this point has spanned many months and has involved various key stakeholders.

beginning in early 2015, the foundation began holding community convenings to better understand how we could serve the community and to foster open communications among our constituents: donors, nonprofit partners, corporate executives, government officials and community members. the feedback was clear; nonprofits wanted a better understanding of the foundation’s funding priorities and donors inquired about more integration among the foundation’s fields-of-interest and suggested making grants that could create systemic change in the community.

in addition to gathering this feedback we invited dr. frank mirabal, the director of collective impact for the mayor’s office, to present the results of the city’s prosperity study to the foundation’s board of trustees and to the grant committee. we learned of critical indicators needed for prosperity in the community and began to synthesize these findings with content gathered through eight community convenings. through this process a pervasive theme began to emerge: the foundation’s limited grant funds should focus on root cause rather than treating symptoms over and over again.

as a result, beginning in 2016, the foundation has identified a common theme – “access to economic opportunities” – which will be woven throughout all fields-of-interest in our competitive grant program. like any major city, albuquerque faces challenging social issues. the source of many of these issues is the lack of economic opportunities. by integrating this theme into our grantmaking we will move the needle towards prosperity for more residents in the greater albuquerque area.

so, what does this mean and how can you get involved? access to economic opportunities means supporting organizations in all fields-of-interest that will strengthen the economic growth of our community. while this is the focus in the competitive grant program, we encourage donor-advised fund holders to consider how their grantmaking can have a similarly lasting impact on albuquerque’s economic enhancement. leveraging our philanthropic dollars will increase their impact.

foundation staff are available to work with fund holders and anyone interested in contributing to a better future for our community. we will offer advice and guidance on directing grants in all fields-of-interest to support programs that meet the needs of individuals and their efforts to achieve independent economic stability, while also bolstering our city’s collective economic growth and development for years to come.

it’s not a cliche—change is in the beautiful albuquerque air!
Today's customers and clients want to do business with companies that help make the community in which they operate a better place to live and raise a family. Supporting the Foundation sends a visible message to your current and prospective employees and customers that you care about your community and want to be a part of positive change. When you invest in the Albuquerque Community Foundation, you create a win-win partnership that benefits your company, the Foundation and the Greater Albuquerque Area. You help improve the community where your employees and customers live, play and work. THANK YOU!

**Champions**

Lovelace

**Ambassadors**

[Logos of various companies]

**Benefactors**

[Logos of various companies]

**Partners**

I'd like to support the work of the Foundation.

Enclosed is my donation of $____________________.

All gifts are tax deductible to the maximum allowed by law.

☐ My contribution will come through United Way.

支付方式:
- [ ] Check
- [ ] MasterCard
- [ ] Visa
- [ ] American Express
- [ ] Online at albuquerquefoundation.org

我的捐款将通过United Way。

名字应以如下方式出现在出版物中：
☐ 我选择匿名

姓名：_________________________ 卡号：_________________________

地址：_________________________ 名称：_________________________

城市：_________________ 状态：_________ 邮政编码：_________

到期日期：_________________________

电子邮件：_________________________ 安全码：_________________________

电话（____）______________________ 签名：_________________________

我能寄送此填妥的表格至：Albuquerque Community Foundation
P.O. Box 25266  Albuquerque, NM 87125-5266

我的捐款是：
- [ ] 无限制捐款（使用我的捐款来满足最紧迫的需要）
- [ ] 合作伙伴在慈善事业
- [ ] 社会给予俱乐部 $1,000
- [ ] 未来基金年轻捐赠者计划 $200
- [ ] 合作伙伴 $500 - $999
- [ ] 友谊 $100 - $499
- [ ] 艺术与文化基金
- [ ] 行政管理基金
- [ ] 经济与劳动力发展基金
- [ ] 教育基金
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- [ ] 健康基金
- [ ] 人类服务基金
- [ ] 影响基金
- [ ] 请与我联系，我对了解有关计划捐赠或顾问基金的更多信息感兴趣。

名称：_________________________

电话（____）______________________

请在此处寄送此表格：Albuquerque Community Foundation
P.O. Box 25266  Albuquerque, NM 87125-5266

联系方式：_________________________

Signature：_________________________

Security Code：_________________________

Expiry date：_________________________

Phone（____）______________________

Phone（____）______________________
Thank You for Your Support