



Albuquerque Community Foundation has partnered with New Mexico Bank and Trust in managing its Charitable Remainder Trusts. This partnership was created to enhance the services the Community Foundation provides to Charitable Remainder Trust donors. New Mexico Bank & Trust is committed to building relationships through friendly, highly personalized and professional service. Decisions affecting client relationships are made by people who live, work, and are actively involved in the community. We are proud to serve through community reinvestment, employee volunteers and top-notch service to our customers.

Our Wealth Management Group provides comprehensive professional trust and wealth management services to individuals and entities within our communities. We have grown significantly in recent years by focusing on one essential element of our business — service. We realize that our clients' needs are diverse and change over time. We tailor our wealth management services to meet those needs and give personal attention to every relationship.

Finally, we are a trust and portfolio management provider with a difference: *an unwavering commitment to properly serve all our customers.* We are held to the fiduciary duties of loyalty, prudence, full disclosure and accurate record-keeping in all our dealings with our clients. There are no higher standards of care than these.

New Mexico Bank & Trust  
Wealth Management Group  
9500 Montgomery Blvd NE  
Albuquerque, NM 87111



**Loral Butler, CTFA**  
**VICE PRESIDENT - TRUST OFFICER**

Loral Butler joined New Mexico Bank & Trust in 2009 to focus on trust administration for the Wealth Management Group. She brings extensive knowledge and skills in the areas of investment management, wealth transition and financial planning to serve high net worth clients. She began her career in 1982 working with a prominent estate planning attorney and joined US Trust - Bank of America in 1999 as a Senior Trust Officer. Loral received her Bachelor of Science Degree in Paralegal Studies from Winona State University, Winona MN. She is a Trust School graduate of Cannon Financial Institute and earned her Certified Trust & Financial Advisor designation from the Institute of Certified Bankers.

**Brian N. Jackson, CFA, CFP**  
**VICE PRESIDENT - PORTFOLIO MANAGER**

Brian carries responsibility for the analysis and selection of financial stocks for Wealth Management portfolios and serves as product manager for mutual fund selection and retention. He also acts as portfolio manager for all AB&T and NMB&T clients. Brian brings nearly nine years of corporate finance and investment management experience to the Wealth Management Group. Over his career, he has held various positions with leading companies such as The Vanguard Group, Bowne & Co. and AST Trust Company. He received a Bachelor of Arts Degree in Economics from the University of Arizona, holds the Chartered Financial Analyst designation, and is a CERTIFIED FINANCIAL PLANNER™ professional.



**Tom Popejoy, J.D.**  
**SENIOR VICE PRESIDENT - MANAGER**

After practicing law in New Mexico for 35 years, Tom moved to New Mexico Bank & Trust in 2007 to head the growing Wealth Management Group. His law practice centered primarily on trusts, estates, and wills, making him an excellent fit for the position. Since joining the Wealth Management Group, Tom expanded his knowledge in the areas of investment management, retirement plan services and IRAs. He is a graduate of the University of New Mexico School of Law, a member of the New Mexico Bar Association, a fellow of the American College of Trust & Estate Counsel and a member of the American Law Institute.